

美国本地销售网络

我们已建立起强大的美国本地销售网络，目前已服务超过 60 家稳定 B2B 客户，包括杂货店、便利店、餐饮渠道、超市等各类零售终端。

我们的业务采用线上电商平台与线下分销相结合的双模式。通过电商平台，我们能够触达更广泛的客户群体；同时依托实体仓库和批发团队，为本地商家提供快速配送和个性化服务。

这种线上线下结合的全渠道模式，为我们带来了稳定的现金流、强大的抗风险能力和深入的市场渗透。现有 60 多家忠实 B2B 客户不仅为我们提供持续稳定的收入，也成为开拓新客户的重要口碑资源。线上可扩展性与线下关系型销售的完美结合，构建了一个高效且富有韧性的分销体系。随着业务的持续扩张，这一双模式将帮助我们在加州乃至全美范围内实现快速规模化，同时保持与零售合作伙伴的紧密联系。

Strong U.S. Local Sales Network

We have established stable and mature partnerships with multiple high-quality factories in We have built a robust local sales network in the United States, having successfully served more than 60 stable B2B clients, including grocery stores, convenience stores, food service channels, supermarkets, and other retail outlets.

Our business operates on a powerful dual-channel model that seamlessly combines online e-commerce platforms with offline wholesale distribution. Through our online stores, we reach a wide range of customers while our physical warehouse and direct wholesale operations serve local businesses with fast delivery and personalized service.

This omnichannel approach provides us with stable cash flow, strong risk resistance, and deep market penetration. Our existing 60+ loyal B2B customers not only generate consistent revenue but also serve as valuable references for acquiring new clients. The combination of online scalability and offline relationship-based sales creates a highly efficient and resilient distribution system. As we continue to expand, this dual model will allow us to rapidly scale operations across California and other states while maintaining close relationships with our retail partners.